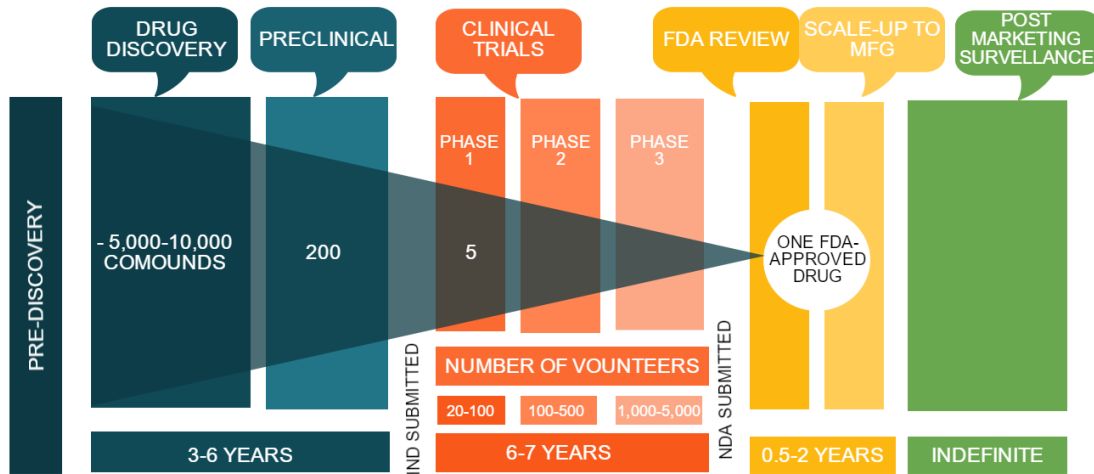


# Examining medicines

Generic versus biologic  
Patent term versus Data Protection



# It takes an average of 12 years to develop a medicine



Only 1 in 6,000 compounds on average make it through the whole process

Only 12% of drug candidates entering clinical trials result in an approved medicine

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# Small molecules and generics

small molecule

generic



simple structure  
**identical medicine**

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# Biologic and biosimilar

innovator



biosimilar

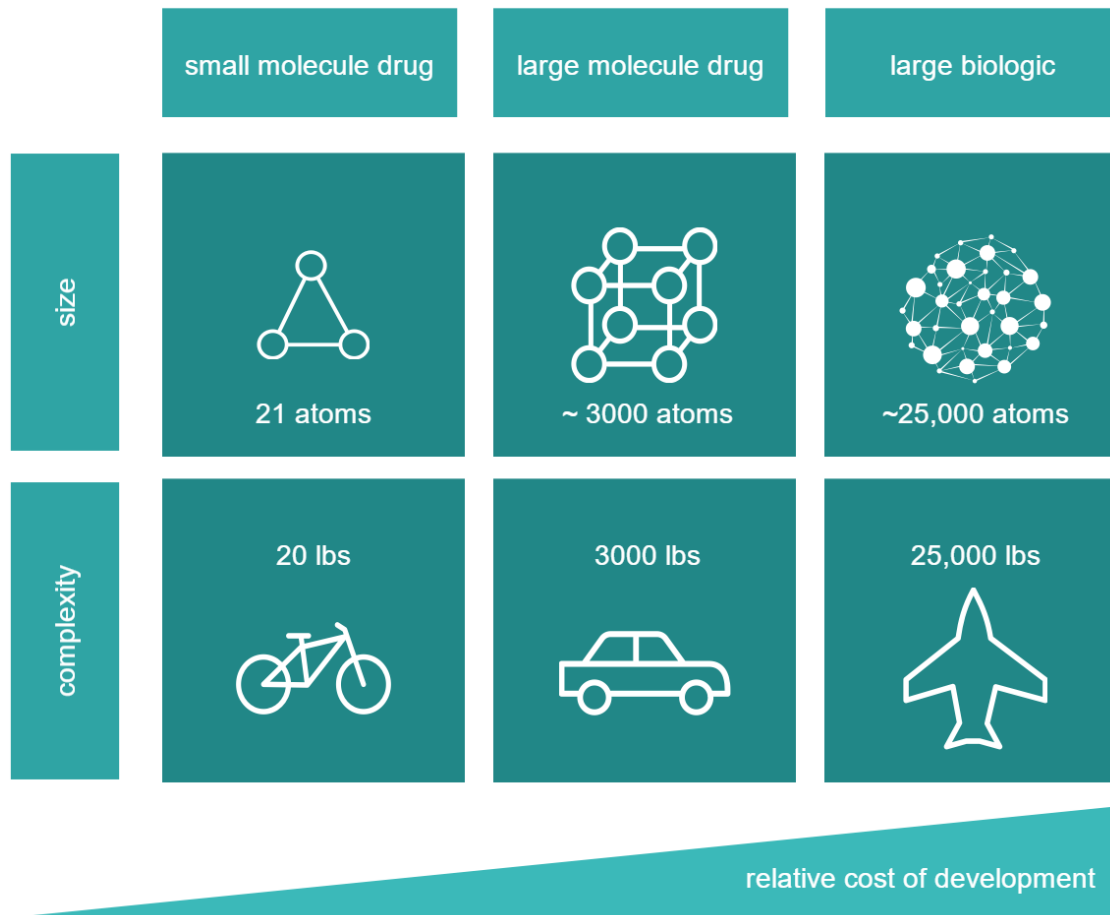


highly complex structure  
**different active ingredient**

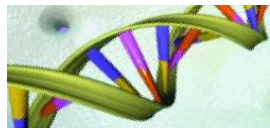
# Comparing apples and oranges

Category	Small molecule drugs	Biologics including biosimilars
Size & Stability	25-100 atoms	2500 – 25000 atoms
Molecular Complexity	5 QC testing parameters	25 QC testing parameters
Value (sales per g)	Cents	US\$300-5,000
Production principle & steps	Chemical synthesis ; ca. 4 steps	Recombinant tech ; > 15 steps
Raw materials	< 5	> 50
Scalability	Easy-medium exceeding 100 KL	Medium to difficult up to 20 KL
CAPEX (100 KL facility)	<US\$ 40 million	Ca. US\$400 mill
Labour	X-trained, less skilled	High tech and specific roles
Supply chain (storage & transport)	Ambient to years	Cold or frozen
Lifetime/expiry	Years	18-36 months

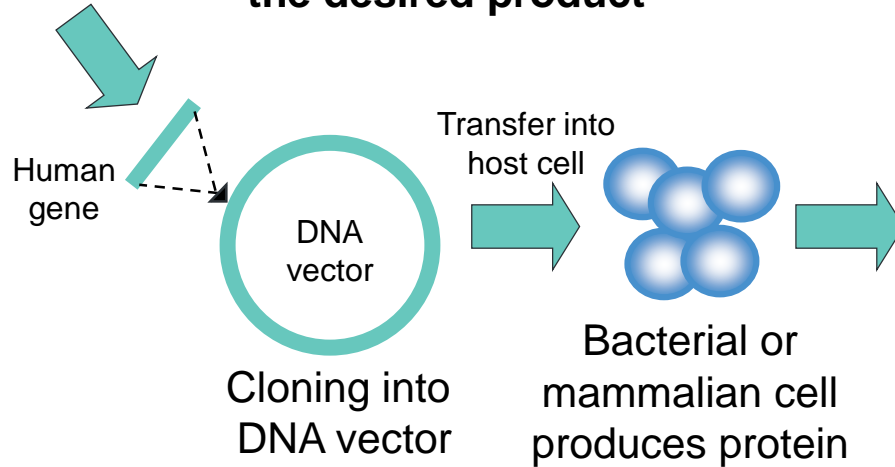
# Copying a biologic is not a simple task



# The manufacturing process for biologics is highly complex



**Establishment of genetically engineered cells that produce the desired product**



**Scale-up and production of large quantities**



**Fermentation**

**Downstream processing and purification**

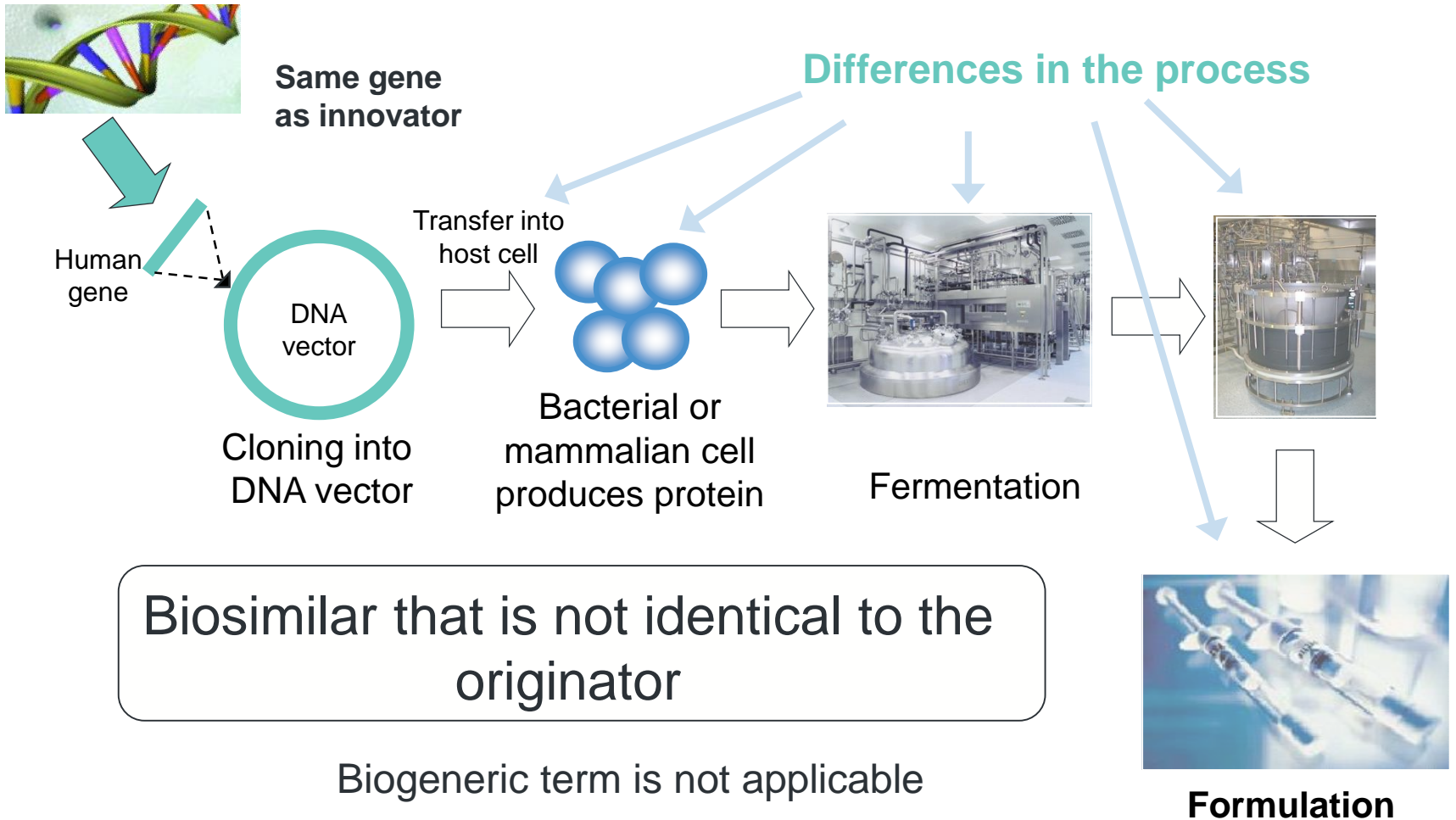


**Formulation**

**The process is the product**

Each stage of the complex manufacturing process confers unique properties on the resulting biologic product

# Biosimilars: *Different process, different product*

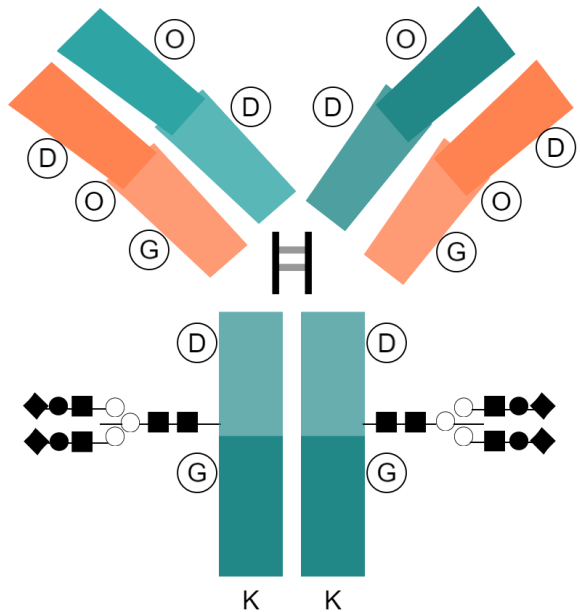


Even if a biosimilar uses the same human gene as its innovator, it will differ in other parts of the manufacturing process



# Immunogenicity and biologics

## Examples of modifications: inherent or due to the manufacturing process



- Pyroglutamyl peptides
- Deamidation
- Methionine oxidation
- Glycation
- High Mannose. G0. G1. G1. G2
- Sialylation
- C-terminal Lysine

Modifications may result in approximately  $10^8$  potential variants

The human immune system may see a biologic and its biosimilar as significantly different

Safety and efficacy data are critical for any biological product

This data is protectable using Regulatory Data Protection, a form of IP rights recognised in the Trade-Related Aspects of Intellectual Property Rights (TRIPS), article 39.3

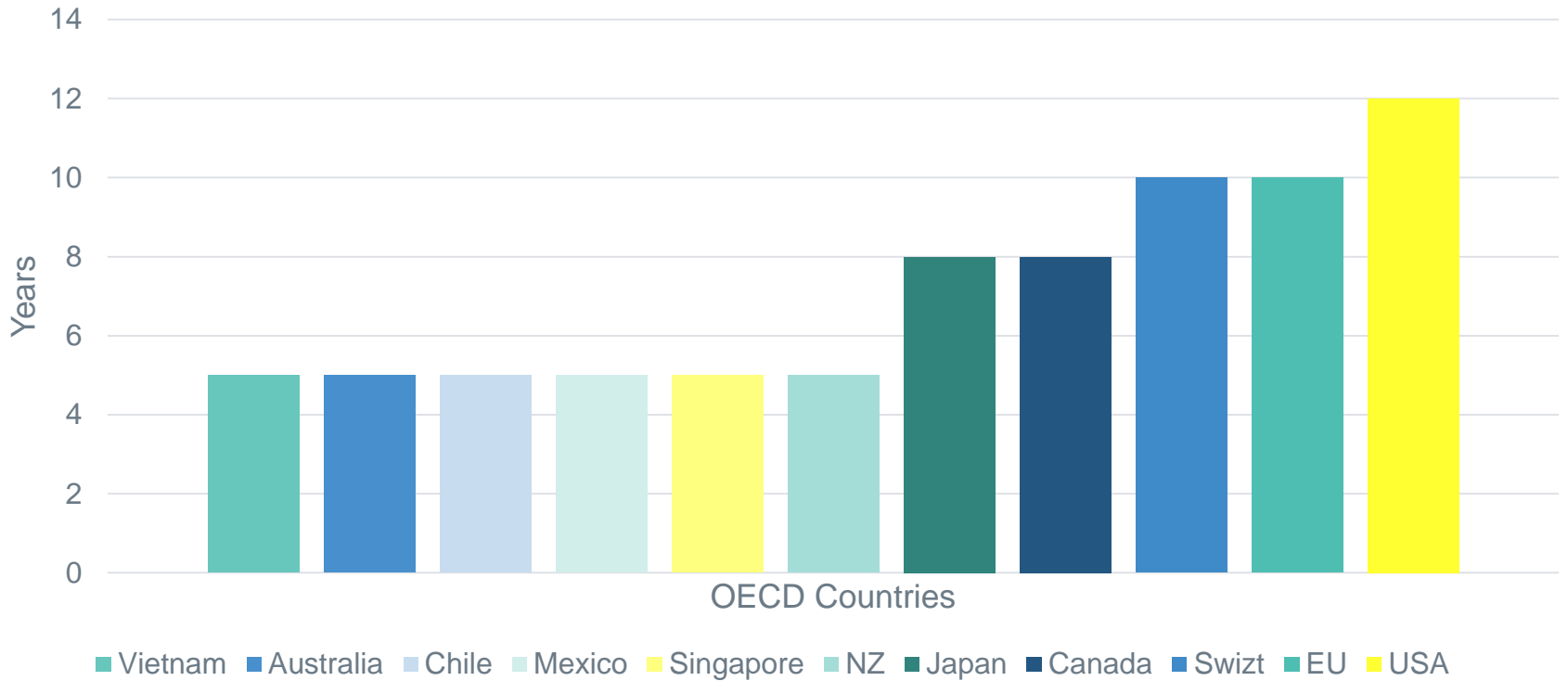
# Comparison of data protection and patents

Metric	Patent	data protection
Coverage	Compound and analogues (and/or uses, formulations, synthetic processes)	Compound (and formulation) with market authorisation (MA).
Prevention of:	Manufacture and sale of product or product of a process by another copy Process use Indirect infringement	MA grant to another applicant based on originators data
Exempted Use	Private and non-commercial use Securing reg. authorization Experimental use	Any non-MA requiring use
Protection Period	20 years from application	Variable (5-12 years) from 1 <sup>st</sup> MA.
Requirement	Novelty, inventive step, non-obviousness etc.	Demonstrated safety and efficacy

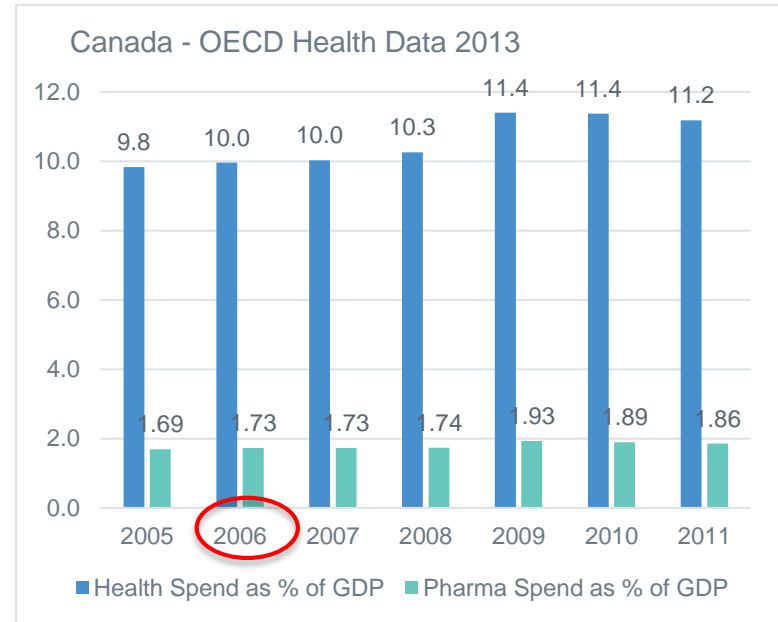
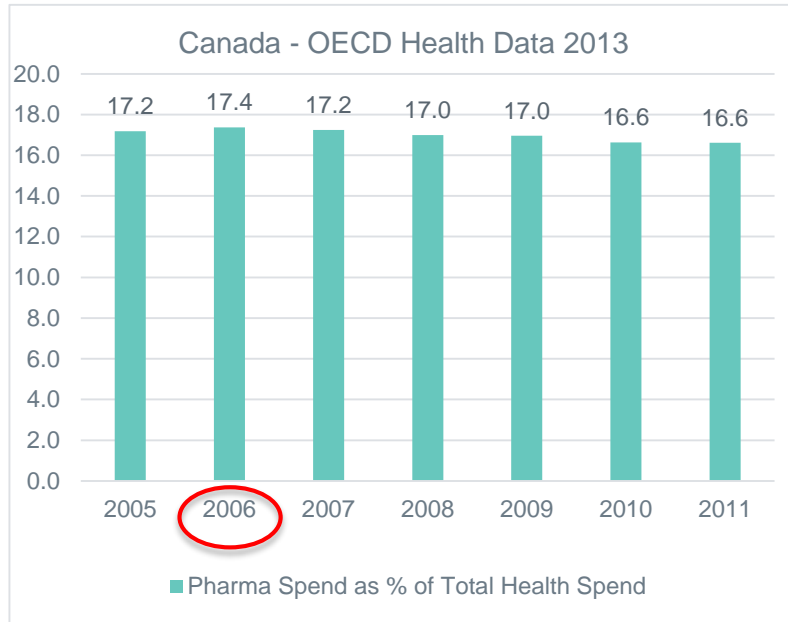
# A range of data protection terms from 5 years to 12 years

OECD average 7-8 years

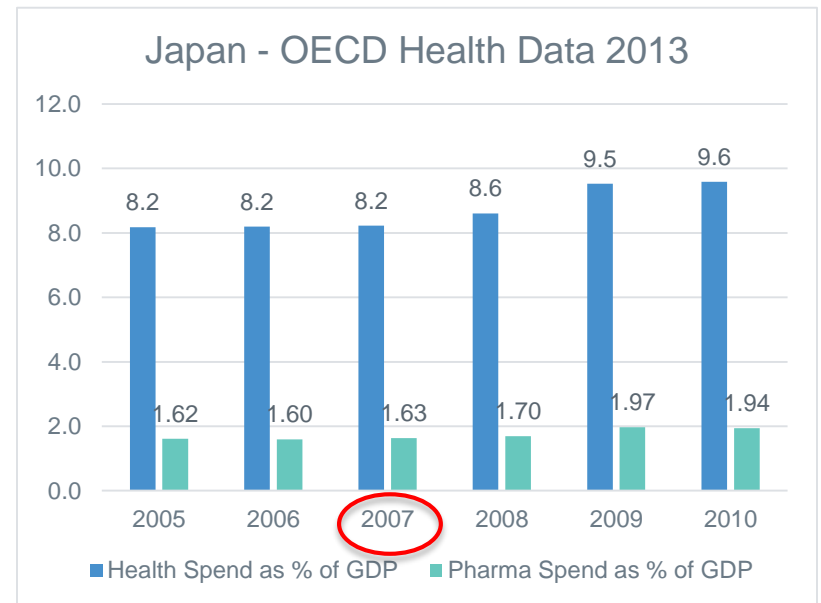
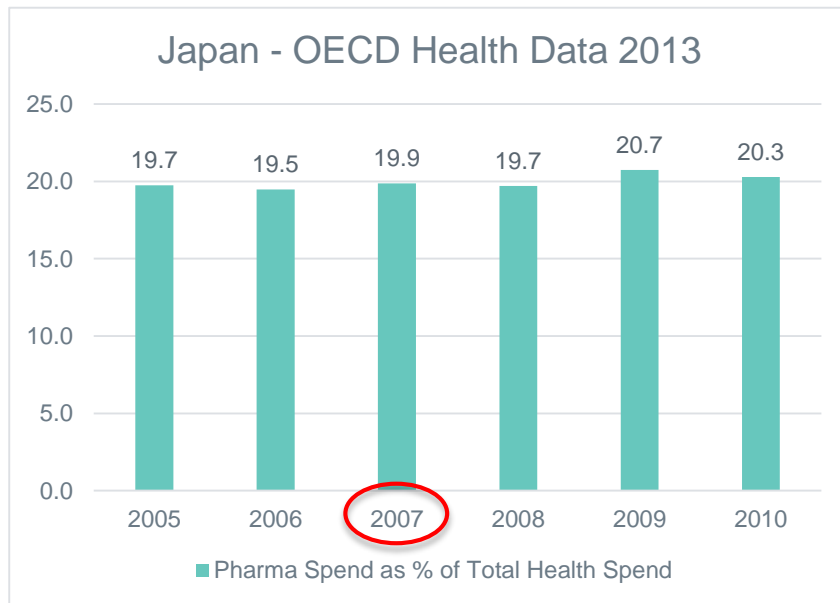
## Data Protection Terms for Pharmaceuticals



# Increasing data protection term in Canada from 0 to 8: no effect on pharma spend



# Increasing data protection term in Japan in 2007 from 6 to 8: pharma spend stayed in line with overall healthcare spend



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## Data protection summary

- Range of data protection terms in Trans-Pacific Partnership negotiating countries 'clusters' (5 years, 8 years and 12 years)
- Data protection is more important for biologics which are very innovative and complex molecules compared to traditional medicines, meaning patents are not always effective form of IP protection
- As a result most OECD countries have extended data protection for biologics to encourage investment in these important new medicines from between 8-12 years
- Historically no evidence of unfettered increase in pharmaceutical expenditure in Canada or Japan as result of ↑ data protection

# Contact

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